



**Capture existing profitability that exists in your NAPA TRACS software. Easily measure and manage the labor side of your business.**

← Time Sheets for week of 7/12/2015 through 7/18/2015 →

Technician	# Work Orders	Avg Billed Hrs/ WO	Clock	← Sat 7/18/2015		Billed	Billed \$	Billed WTD / Goal	
				Clock WTD	Actual				
Bryan w,	5	1.44	6.52	42.42	5.04	7.20	514.58	60.80 / 50.00	Clocked Out
Dave c,	0	0.00	0.00	46.96	0.00	0.00	0.00	50.70 / 50.00	Clocked Out
Mike r,	1	0.00	0.00	45.31	0.00	0.00	0.00	36.10 / 50.00	Clocked Out
Shop Totals	6	1.20	15.07	305.16	5.04	7.20	514.58	147.60 / 150.00	

Labor Profit Management is a web based Time Management and Reporting System that integrates with TRACS and is designed specifically for the automotive industry.

Technician	Date	Clock Hours WTD	Actual Hours WTD	Billed Hours WTD	Employee Expense WTD	Employee Labor \$ WTD	Productivity % Target 100%	Efficiency % Target 125%	Effective Labor Rate \$ per hr Target 90% of 99.88	Employee Profit \$ WTD	Profit % Target 65%
Bryan Williams	7/12/2015 - 7/18/2015	42.42	28.91	60.80	1,817.92	5,406.08	143.33	210.31	88.92	3,588.16	66.37
Dave Corcelli	7/12/2015 - 7/18/2015	46.96	32.70	50.70	1,318.20	4,384.62	107.96	155.05	86.48	3,066.42	69.94
Mike Resnik	7/12/2015 - 7/18/2015	45.31	39.64	36.10	935.32	3,309.51	79.67	91.07	91.68	2,374.19	71.74
Totals / Averages		134.69	101.25	147.60	4,071.44	13,100.21	109.58 (Avg)	145.78 (Avg)	88.75 (Shop)	9,028.77	68.92

**Labor Profit Management Lets You:**

**Track technician clock, billed, actual and e-code hours**

**Identify your shop's effective labor rate**

**Analyze results in real time**

**Integrate seamlessly with NAPA TRACS and other shop management systems**

*I discovered Labor Profit Management through the NAPA Service Center site. I have never looked back. Not only has this system improved me it has improved my Service Advisors. This program is always running on one of their monitors and the shop is rapidly getting better. "Thank You" for making my shop better and a step above the rest.*

**Eric Pohlman - Owner—Eric's Auto Service Inc— Hamilton, Ohio**

60 day FREE trial and \$79.95 per month after the trial

\$149.95 onetime non-refundable set up fee.

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